

# Gianluca Grimalda

## Curriculum Vitae

### Current Positions

Universidad Jaume I  
Department of Economics  
From Sep 2009  
IN+ Center for Innovation,  
Technology and Policy Research  
Instituto Superior Tecnico of Lisbon  
From Apr 2008

#### **Visiting Professor**

#### **Research Fellow**

CSGR (Centre for the Study of  
Globalisation and Regionalisation)  
University of Warwick  
From Mar 2008

#### **External Research Associate**

### Previous Positions

CSGR  
University of Warwick  
Oct 2002-Mar 2008

#### **Research Fellow**

Economics Department  
University of Warwick  
Oct 2002-Sep 2007

#### **Teaching Assistant**

Class Instructor and dissertation supervisor for the MSc in Economics (Macroeconomics); Ph.D. supervisor for the Politics and International Studies department.

ILO, International Policy Group,  
Geneva  
Dec 2003-April 2004

#### **External Collaborator**

Collaborated in the research project sponsored by DFID "Understanding Globalisation, Employment and Poverty Reduction".

University of Southampton  
Academic Year 2001/2002

#### **Teaching Fellow**

Course Instructor at the undergraduate level (Economics for students of Math; Microeconomics; Macroeconomics Financial Economics).

CELE (Center for Ethics, Law &  
Economics) - LIUC University (Italy)  
Sep 95 – Sep 2001

#### **Research Fellow and Teaching Assistant**

### Research Projects and Grants

Globalisation, Norms of Co-operation  
and Trust: An International  
Experimental Investigation  
Spring 2004 - present

Launched the research project.  
Co-leader of the project with Nancy Buchan (South Carolina University).  
Obtained grant of \$150k from the US National Science Foundation to carry out in field research.  
Co-ordinated field research in 6 countries.  
Directed field research in Italy.

INEQ: Inequality, Mechanisms and  
Policies  
April 2006-December 2009

Research co-ordinator of the workpackage "Globalisation and regional integration: their impacts on employment and inequality in EU neighbouring countries".  
Obtained grant of E.135k from the European Commission.  
Obtained grant of £19k from the Warwick University Research Development Fund to carry out an experimental research on the subject (joint with Eugenio Proto and Anirban Kar).  
Co-ordinator of research activities.

On the Value of Participation in  
Institutions: An Experimental  
Investigation  
December 2006-December 2007

## University Education

University of Southampton  
Sep 1998-July 2003

University of Pavia  
Oct 1996-Feb 2002

Bocconi University (Italy)  
Sep 1990 – Jul 1996

### **Ph.D. in Economics**

Title of the thesis: “Essays on Norms and Growth in a Dynamic Perspective”

Supervisor: Prof. Alan Hamlin

### **Doctoral degree in Economics**

### **Laurea in Economics and Social Sciences**

Marks of 110/110 and Lode (equivalent to BSc; First Class Honours).

## Awards

Conference of the Italian Association for  
the Comparative Study of Economic  
Systems  
Sep 2001

Award for the best paper presented by a young researcher

Bocconi University  
July 1996

‘Roberto Franceschi’ award for the best final year dissertation in  
development economics

## Other Skills

Extensive operative knowledge of STATA. Programming  
knowledge of Ztree (package for computer laboratory  
experiments) and Excel.

## Refereeing activities

Refereed articles and projects for the National Science  
Foundation of the USA; Constitutional Political Economy;  
Journal of Population Economics.

## Personal Details

Place of Birth: Milan (Italy)  
Italian Citizenship

Date of Birth: 30/12/71

Residential address:  
Via Baroni, 67  
20142 Milano (Italy)

## Extra-Curricular Activities

Conservatoire of Bologna (Italy)  
Sep 2001

Diploma in classical piano

Newry Marathon  
May 2009

Completed the marathon in 3h28mins. Raised £437 for TreeAid.

## Languages

Italian: first language; English: fluent; Spanish: advanced; Portuguese:  
basic

## Referees

Professor Rui Baptista  
IN+ *Center for Innovation, Technology and  
Policy Research*; Instituto Superior  
Tecnico; Av. Rovisco Pais 1 149-001  
Lisbon (Portugal)  
Phone: +351 218 417 379  
Fax: + 351 218 496 156  
Email: rui.baptista@ist.utl.pt

Professor and Eminent  
Scholar Marilyn Brewer  
School of Psychology  
University of New South  
Wales  
Sydney, NSW 2052 Australia  
Email: brewer.64@osu.edu

Professor Ben Lockwood Warwick  
University  
CV4 7AL Coventry (UK)  
Phone: +44 (0)24 7652 3277  
Fax: +44 (0)24 7652 3032  
Email: b.lockwood@warwick.ac.uk

## **Published or forthcoming papers /book chapters**

(Please consult my web page at <http://go.warwick.ac.uk/ggrimalda/publications> for links to the working papers)

1. "Is Inequality the Price to Pay for Higher Growth in Middle-Income Countries? Revisiting the Kuznets Hypothesis with Skill-Biased Technological Change" (Joint with Marco Vivarelli) –forthcoming in the *Journal of Evolutionary Economics*.
2. "Varieties of Capitalism and Varieties of Performances: An Empirical Account of Inequality in Transition Economies" (Joint with D. Barlow and E. Meschi), forthcoming in the *International Review of Applied Economics*.
3. "Generalized Trust: an Experimental Perspective" (joint with Luigi Mittone). Forthcoming in: Degli Antoni, Giacomo, and Sacconi, Lorenzo (eds.) *Social Capital, Corporate Social Responsibility, Economic Behaviour and Performance*, Basingstoke: Palgrave.
4. "Globalization and Human Cooperation" (2009) (Joint with Nancy Buchan, Marilyn Brewer, Enrique Fatàs, Margaret Foddy, Rick Wilson), *Proceedings of the National Academy of Sciences of the USA*, 106 (11): 4138-4142.
5. "Globalization vs. Internal Reforms as Factors of Inequality in Transition Economies: An Empirical Analysis" (Joint with David Barlow and Elena Meschi) (2009) *International Review of Applied Economics*, 23 (3), 265 - 287.
6. "On the Value of Participation: Endogenous Emergence of Social Norms in a Three-Player Ultimatum Game Experiment" (2008) Joint with Anirban Kar and Eugenio Proto, *International Review of Economics*, 55, 127-147.
7. "Ideals, Conformism and Reciprocity: A model of Individual Choice with Conformist Motivations, and an Application to the Not-for-Profit Case" (2007) (Joint with Lorenzo Sacconi). In, L.Bruni and P. Porta (eds.), *"Handbook on the Economics of Happiness"*, London: Edward Elgar.
8. "The Constitution of the Not-For-Profit Organisation: Reciprocal Conformity to Morality" (2005) (Joint with Lorenzo Sacconi). *Constitutional Political Economy*, 16, 249-276.
9. "Participation versus Social Exclusion", *Journal of Business Ethics*, 21, 269-279 (1999).

## **Submitted papers**

10. "The Role of Social Identity in Global Cooperation", (Joint with Nancy Buchan, Marilyn Brewer, Enrique Fatàs, Margaret Foddy, Rick Wilson), submitted to *Personality and Social Psychology Bulletin*

## **Working papers**

11. "Everyone Wants a Chance: Initial Positions and Distributive Preferences in Experimental Ultimatum Games" (2009) (Joint with Eugenio Proto and Anirban Kar), *Warwick University working paper series No 843*.
12. "Globalisation Vs Social Capital as Factors of Co-operation: Experimental Results from a Six-Country Study" (2007) (Joint with Nancy Buchan, Marilyn Brewer, Enrique Fatàs, Margaret Foddy, Rick Wilson), *mimeo*.
13. "Labour Market Rigidity and Economic Efficiency with Non-General Purpose Technical Change" (2007), *CSGR Working paper series 186/05*.